

**ISSUE 002** 

# NEWSLETTER

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Dr. Webster Twaambo Jr. *Managing Director* 

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ACHIEVE

### A WORD FROM THE MD

We are pleased to have surpassed the ZMW100 million GWP milestone in the first quarter, with reach across more than 50 countries. We extend our deep appreciation to our partners, brokers, MGAs, cedants, staff, board, and shareholders whose trust, expertise, and partnership have been pivotal to this achievement. This milestone not only validates our execution capability but also signals a resolute path toward sustained growth.

In an environment marked by climate change and persistent economic volatility worldwide, demand for reliable and alternative reinsurance capacity is increasing. This need presents a valuable opportunity for Zambian's capacity to be deployed in markets where we operate.

Fin Re delivers a range of solutions designed to support both businesses and households. Our participation in national agricultural insurance programmes covering millions of households in Zambia and Zimbabwe, alongside property and casualty catastrophe schemes in the Far East, reflects our commitment to resilience and sustainability.

We seek to deliver value to clients through tailored risk transfer solutions while achieving sustainable returns for our shareholders and contributing to stability and growth across Afro-Asian markets.

#### FIN RE'S MILESTONE: INNOVATION AT THE CORE OF PROGRESS

Finsbury Reinsurance has commenced operations using a fully integrated core system, representing a development in the organization's operational and technological progression. The several advanced deployment encompasses platforms, including the Synergy Application and Portal, Pan Intelligence, and Business Objects. This comprehensive system is designed to support increased efficiency, facilitate data-informed decision-making, and enhance the delivery of services to stakeholders. In alignment with broader digital transformation objectives, the system enables the optimization of core functions such as underwriting and claims management. Additionally, it enhances reporting capabilities and promotes a more streamlined client experience. The coordinated functionality of these platforms is anticipated to contribute meaningfully to the organization's longterm strategic goals, particularly in areas related to operational agility, regulatory compliance, and continuous innovation. Through this initiative, Finsbury Reinsurance underscores its ongoing commitment to achieving excellence in operations, expanding regional presence, and sustaining organizational growth in a competitive and evolving reinsurance landscape.





Tionge Simbeye

Chief Operating Officer

The successful go-live of our core system is a defining moment for Finsbury Reinsurance. It reflects the hard work, collaboration, and forward-thinking mindset of our team. By integrating advanced platforms like Synergy, Pan Intelligence, and Business Objects, we are not only improving operational efficiency but also laying a strong foundation for future innovation and growth. This milestone reinforces our commitment to delivering excellence to our clients and partners across all markets.

#### STRENGTHENING REGIONAL AND GLOBAL TIES

In alignment with its client-focused strategy, Finsbury Reinsurance undertook market visits to South Africa, Mauritius, and Zimbabwe, engaging directly with key partners and reinforcing its regional presence. The firm also welcomed several visiting partners, further strengthening global reinsurance ties. These interactions continue to shape strategic priorities and support long-term, collaborative growth efforts.

Here are a few moments captured during our recent visits and meetings.









As part of its ongoing engagement with global partners, Finsbury Reinsurance hosted a delegation consisting of representatives from several leading organizations, including Swiss Re, Africa Re, WAICA Re, and Ezulwini Re, to mention a few, at its offices. The visit provided an invaluable opportunity for the exchange of industry insights, the exploration of collaborative opportunities, and the reinforcement of a strategic partnership based on mutual understanding, shared objectives, and a commitment to long-term growth and innovation in the reinsurance sector.



#### INDUSTRY ENGAGEMENT THROUGH THOUGHT LEADERSHIP

Finsbury Reinsurance participated in two prominent industry events—the 9th Protection Re Seminar and the 18th Indian Insurance Rendezvous 2025. internationally These platforms offered valuable recognized opportunities to engage with both global and regional counterparts, exchange perspectives on emerging trends, foster knowledge-sharing, and further solidify the organization's role as an engaged contributor to the evolving reinsurance landscape.













We extend our sincere appreciation to all our partners for the continued support, collaboration, and trust you have shown us throughout this quarter. Your engagement—whether through market visits, strategic discussions, or industry events—has been instrumental in driving our shared success. We look forward to building on this momentum together as we continue shaping the future of reinsurance.

#### EMPOWERING TEAMS THROUGH TARGETED TRAINING



As part of its commitment to knowledge sharing and industry development, Finsbury Reinsurance hosted a complimentary training session on Political Risk, Political Violence Insurance, and Terrorism & Sabotage Insurance. The session attracted over 200 participants from more than 22 countries and offered valuable insights into these complex and evolving risk areas-enhancing marketwide technical capacity and promoting a continuous culture of learning and collaboration.

#### WELCOMING NEW TALENT TO THE FINSBURY RE FAMILY



Finsbury Reinsurance is pleased to welcome new talent to its team this quarter. The latest additions contributing are fresh perspectives, and energy, expertise as they integrate into their respective roles. contributions are enhancing the organization's capacity to deliver client-focused innovative. solutions as it continues to grow and adapt within the dynamic reinsurance landscape.

## STRATEGIC PROGRESS: FIN RE EXCEEDS Q1 GROWTH TARGET



Finsbury Reinsurance marked a major production milestone, by exceeding a GWP target of ZMW 100 million by end of Q1 2025. This was attained via business written from over 53 countries, through an extensive network of more than 135 cedants, 70 brokers, 10 Managing General Agents and 4 newly onboarded strategic capacity partners. As major renewals & market acceptance of Zambian RI-capacity improve, an annual target remains in our sight.

## SCAN TO VISIT OUR WEBSITE:





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